

INSURANCE

Mark Edward Partners Introduces Disability Insurance for Equine Professionals

Mark Edward Equestrian Disability provides horse trainers, professional rodeo competitors, veterinarians and other equine professionals with a tax-free income benefit to provide cash flow in the event of a minor or major disability

New York January 30, 2019 Mark Edward Partners, an independent, full-service, international insurance brokerage firm today announced that it has introduced Mark Edward Equestrian Disability, a tailor-made disability insurance program for equine professionals.

The program is designed for, but not limited to professional horse trainers from all disciplines, professional rodeo competitors, veterinarians, farriers, dentists, and chiropractors, as well as farm or ranch owners to cover their employee disability financial exposure. It provides a tax-free income benefit to provide cash flow for a specific period of time should a disability render a covered person unable to perform the substantial and material duties of his or her occupation.

"Equine professionals are exposed to countless possible injuries unique to their occupation, as well as being susceptible to the same potential disabilities as the general population," said Evan Kaplow, Executive Vice President Mark Edward Equine, the specialty unit of Mark Edward Partners focused on the equine industry. "Because the risk is so high in the equine industry, traditional insurance companies do not underwrite disability plans for equine professionals. Mark Edward Equestrian Disability is another example of Mark Edward Partners' commitment to client service and proven capability to create innovative insurance programs that meet the specific needs of our clients."

Preliminary coverage indications are easy to obtain and based on a brief conversation with a Mark Edward Partners representative and a completed questionnaire. The formal underwriting process requires an application and paramed exam. Upon approval, the formal policy will be issued, with premiums fixed for a non-cancellable policy term. Premium payments are waived while receiving disability benefits.

Mark Edward Equine's team deep love of horses, their understanding of the risk management issues associated with the equine industry and the life and disability insurance needs and concerns of horse owners and equine professionals make us the insurance broker of choice throughout the horse-owner and equine community. Its expertise includes the risk management issues associated with performance, racing and breeding horses, the management of farms, ranches and other sport horse and bloodstock training facilities. It also extends to the rodeo and bucking sports industry, providing coverage on both equine and bovine athletes.

About Mark Edward Partners

Mark Edward Partners is an independent full-service, international brokerage firm covering all lines of insurance for a wide variety of corporations, individuals, and families. Our approach embraces the

reality that managing risk is all about the details.™ We diligently focus on the details because missed details can result in unanticipated losses.

For more information, please visit markedwardpartners.com.

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